

other types of specialized distributors. However, in order to attain the above-mentioned objective of a representative measure of wholesale trade, it was later found to be necessary to make certain alterations in the classifications used in presenting the results of the Census of Merchandising and Service Establishments, 1931. These alterations are referred to at p. 612 of the 1937 Year Book.

The 1930 figures shown in Table 27 are those of the census, while those for the other years are estimates based on the results of fairly extensive annual surveys. Wholesale trade during 1938 fell off slightly from the preceding year, increases in the three Prairie Provinces being more than offset by declines in all other regions. Total sales for 1938 were down 4.2 p.c. from the 1937 figure but still almost 10 p.c. above the level of 1936. Almost all individual trades reported decreases, dealers in food, dry goods, hardware, lumber and building materials, metals and metal work, and waste materials suffering the greatest declines.

27.—Total Sales and Indexes of Sales Made by Wholesalers Proper, by Provinces and Kinds of Business, 1930, 1933, 1937, and 1938.

| Province or Kind of Business. | Total Net Sales. | | | | P.C. Change in Net Sales, 1937-38. | Indexes of Sales. (1930=100.) | | | |
|---|------------------|----------------|------------------|------------------|------------------------------------|-------------------------------|-------------|-------------|-------------|
| | 1930. | 1933. | 1937. | 1938. | | 1930. | 1933. | 1937. | 1938. |
| PROVINCE. | \$'000 | \$'000 | \$'000 | \$'000 | | | | | |
| Prince Edward Island | 7,518 | 4,662 | 6,308 | 5,614 | -11.0 | 100.0 | 62.0 | 83.9 | 74.7 |
| Nova Scotia | 46,464 | 32,812 | 47,516 | 45,010 | -5.3 | 100.0 | 70.6 | 102.3 | 96.9 |
| New Brunswick | 38,320 | 25,192 | 37,805 | 36,067 | -4.6 | 100.0 | 65.7 | 98.7 | 94.1 |
| Quebec | 386,229 | 254,696 | 386,953 | 359,637 | -7.1 | 100.0 | 65.9 | 100.2 | 93.1 |
| Ontario | 471,618 | 324,828 | 495,682 | 468,781 | -5.4 | 100.0 | 68.9 | 105.1 | 99.4 |
| Manitoba | 98,960 | 64,461 | 100,367 | 101,729 | +1.4 | 100.0 | 65.1 | 101.4 | 102.8 |
| Saskatchewan | 90,210 | 48,555 | 63,838 | 67,459 | +5.7 | 100.0 | 53.8 | 70.8 | 74.8 |
| Alberta | 99,333 | 61,872 | 86,023 | 88,433 | +2.8 | 100.0 | 62.3 | 86.6 | 89.0 |
| British Columbia | 131,414 | 83,418 | 127,720 | 123,239 | -3.5 | 100.0 | 63.5 | 97.2 | 93.8 |
| Totals | 1,370,066 | 900,496 | 1,352,212 | 1,295,969 | -4.2 | 100.0 | 65.7 | 98.7 | 94.6 |
| KIND OF BUSINESS. | | | | | | | | | |
| Amusement, photographic, and sporting goods | 4,278 | 2,464 | 3,865 | 4,251 | +10.0 | 100.0 | 57.6 | 90.3 | 99.4 |
| Automotive | 20,990 | 13,473 | 21,256 | 22,426 | +5.5 | 100.0 | 64.2 | 101.3 | 106.8 |
| Chemicals and paints | 8,387 | 7,743 | 11,695 | 10,554 | -9.8 | 100.0 | 92.3 | 139.4 | 125.8 |
| Coal and coke | 50,252 | 42,881 | 59,836 | 54,449 | -9.0 | 100.0 | 85.3 | 119.1 | 108.4 |
| Drugs and drug sundries | 27,973 | 22,139 | 29,554 | 29,645 | +0.3 | 100.0 | 79.1 | 105.7 | 106.0 |
| Dry goods and apparel | 102,358 | 64,396 | 86,822 | 77,793 | -10.4 | 100.0 | 62.9 | 84.8 | 76.0 |
| Electrical | 22,982 | 9,973 | 25,775 | 25,001 | -3.0 | 100.0 | 43.4 | 112.2 | 108.8 |
| Farm supplies | 16,037 | 8,719 | 14,955 | 13,207 | -11.7 | 100.0 | 54.4 | 93.3 | 82.4 |
| Food | 540,820 | 377,670 | 533,948 | 515,146 | -3.5 | 100.0 | 69.8 | 98.7 | 95.3 |
| Dairy and poultry products | 48,771 | 32,185 | 48,658 | 48,928 | -9.7 | 100.0 | 66.0 | 99.8 | 90.1 |
| Fruits and vegetables | 59,102 | 63,176 | 91,912 | 87,723 | -4.6 | 100.0 | 63.7 | 92.7 | 88.5 |
| Groceries | 225,853 | 164,436 | 255,615 | 250,745 | -2.0 | 100.0 | 82.4 | 105.2 | 103.1 |
| Meats and fish | 169,109 | 97,873 | 167,859 | 162,747 | -3.2 | 100.0 | 57.9 | 93.3 | 90.3 |
| Furniture and house furnishings | 13,632 | 7,293 | 12,255 | 11,319 | -7.6 | 100.0 | 53.5 | 89.9 | 83.0 |
| General merchandise | 13,478 | 8,668 | 15,023 | 14,801 | -1.5 | 100.0 | 64.3 | 111.5 | 109.8 |
| Hardware | 65,943 | 38,025 | 66,118 | 61,852 | -6.5 | 100.0 | 57.7 | 100.3 | 93.8 |
| Jewellery and optical goods | 10,858 | 6,935 | 13,561 | 12,782 | -5.7 | 100.0 | 63.9 | 124.9 | 117.7 |
| Leather and leather goods | 7,377 | 5,325 | 7,956 | 6,620 | -16.8 | 100.0 | 72.2 | 107.8 | 89.7 |
| Lumber and building materials | 51,872 | 18,912 | 41,982 | 36,114 | -14.0 | 100.0 | 36.5 | 80.9 | 69.6 |
| Machinery, equipment, and supplies | 59,321 | 21,789 | 54,101 | 51,678 | -4.5 | 100.0 | 36.7 | 91.2 | 87.1 |
| Metals and metal work | 14,059 | 6,817 | 17,861 | 13,728 | -23.1 | 100.0 | 48.5 | 127.0 | 97.6 |
| Paper and paper products | 22,462 | 17,263 | 24,103 | 23,715 | -1.6 | 100.0 | 76.9 | 107.3 | 105.6 |
| Petroleum products | 230,169 | 163,315 | 218,419 | 223,711 | +2.4 | 100.0 | 71.0 | 94.9 | 97.2 |
| Plumbing and heating equipment and supplies | 14,512 | 5,508 | 11,704 | 10,638 | -9.1 | 100.0 | 38.0 | 80.7 | 73.3 |
| Tobacco and confectionery | 45,870 | 32,165 | 47,167 | 49,247 | +4.4 | 100.0 | 70.1 | 102.8 | 107.4 |
| Waste materials | 10,118 | 6,335 | 14,936 | 8,758 | -41.4 | 100.0 | 62.6 | 147.6 | 86.6 |
| All other | 16,318 | 12,688 | 19,320 | 18,534 | -4.1 | 100.0 | 77.8 | 118.4 | 113.6 |